

# Aaron L. Bodoh-Creed

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## ACADEMIC APPOINTMENTS

**Assistant Professor**, Walter A. Haas School of Business July 2013 – Present  
**Assistant Professor**, Department of Economics, Cornell University July 2010 – July 2013

## EDUCATION

**Stanford University**, Ph.D. in Economics 2005 – 2010  
Dissertation: “*Essays on Mechanism and Market Design*”  
Advisors: Ilya Segal, B. Douglas Bernheim, and Paul Milgrom  
**University of Maryland**, B.S. in Mathematics and Physics, Summa Cum Laude 1997 – 2001

## RESEARCH AND TEACHING FIELDS

**Primary fields:** Microeconomics, Industrial Organization, and Behavioral Economics  
**Secondary fields:** Political Economics, Finance, and Organizational Economics

## SCHOLARSHIPS, HONORS, AND AWARDS

SIEPR Bradley Research Fellowship 2009 – 2010  
Jacob K. Javits Graduate Fellowship 2005 – 2009  
Banneker-Key Full Scholarship to University of Maryland 1997 – 2001  
Semifinalist in Westinghouse Science Talent Search 1997

## PAPERS AND PUBLICATIONS

### PUBLISHED AND ACCEPTED

“Ambiguous Beliefs and Mechanism Design,” 2012, *Games and Economic Behavior*, 75 (2), pp. 518-537.  
“Efficiency and information aggregation in large uniform-price auctions,” 2013, *Journal of Economic Theory*, 148 (6), p. 2436 – 2466.  
(with N. Augenblick) “To Reveal or Not to Reveal: Privacy Preferences and Economic Frictions,” 2017, *Games and Economic Behavior*, 75 (2), pp. 518-537  
(with B. Hickman) “College Assignment as a Large Contest,” 2013, *Journal of Economic Theory*, 175, pp. 88-126.

## **Under Review**

“How Efficient Are Decentralized Auction Platforms” (with J. Boehnke and B. Hickman)  
R&R at *Review of Economic Studies*

“Using Machine Learning to Explain Violations of the ‘Law of One Price’” (with J. Boehnke and B. Hickman)  
R&R at *Management Science*

“Optimizing for Distributional Goals in School Choice Problems”  
R&R at *Management Science*

“A Theory of Decisive Leadership” (with D. Bernheim)  
R&R at *Games and Economic Behavior*

“Endogenous Institutional Selection, Building Trust, and Economic Growth”  
R&R at *Games and Economic Behavior*

“Mood, Memory, and the Evaluation of Asset Prices”  
R&R at *Review of Finance*

“Pre-College Human Capital Investment and Affirmative Action: A Structural Policy Analysis of US College Admissions” (with B. Hickman)

“Costless Signaling with Costly Signals” (with D. Bernheim)

“Approximation of Large Dynamic Games”

“Legal Competition in the Medieval World”

## **RESEARCH IN PROGRESS**

“Simulating the Dynamic Effects of Horizontal Mergers: U.S. Airlines” (with L. Benkard and J. Lazarev)

“The Dynamics of Base-Rate Neglect” (with D. Benjamin and M. Rabin)

“Risk and Conflation in Matching Markets”

## **OLDER PROJECTS**

“Royalty Negotiation with Downstream Competition”

“Heterogeneity in Economies with Ambiguity Aversion Preferences” (with M. Miccoli)

“Political Parties and Informative Branding”

## **PROFESSIONAL ACTIVITY**

### **REFEREE AND PROGRAM COMMITTEE SERVICE**

**Electronic Commerce 2013 (EC13)**, Program Committee

**Electronic Commerce 2014 (EC14)**, Program Committee

**Electronic Commerce 2016 (EC16)**, Program Committee

**Journals:** Econometrica, Operations Research, American Economic Review, Review of Economic Studies, the Journal of Political Economy, The Quarterly Journal of Economics, Management Science, Review of Financial Studies, Theoretical Economics, Games and Economic Behavior, the Journal of Economic Theory, the Journal of Public Economics, Economic Theory, Economic Inquiry, the Journal of Public Economics Theory

### **TEACHING**

**UGBA 101A** (Cal) – Microeconomic Analysis for Business Decisions                      Fall 2013-2015, 2018

**EW MBA 201A** (Cal) – Economics for Business Decision Making                      Fall 2014, 2015

**MBA 201A** (Cal) – Economics for Business Decision Making                      Fall 2017

**ECON 6090** (Cornell) – Graduate Microeconomic Theory, 70 Students                      Fall 2010 – 2012

**ECON 7740** (Cornell) – Graduate Contract Theory, 10 Students                      Spring 2011, 2012

**ECON 3680** (Cornell) – Undergraduate Game Theory, 80 Students                      Fall 2012

### **SEMINARS AND CONFERENCES**

**2018:** U.C. San Diego, WEAI 14<sup>th</sup> International Conference, ASSA Annual Meeting (presented by J. Boehnke), NASM Econometric Society, Stony Brook Game Theory Festival

**2017:** U. of Chicago - Harris, U. of California – Davis, Boston College, Queen’s University (Weatherall Scholar), Stony Brook Game Theory Festival.

- 2016:** North American Econometric Society Summer Meetings, Games 2016, Asian Meeting of the Econometric Society, BEAM, Decentralization
- 2015:** Kellogg MSE, 23<sup>rd</sup> Stony Brook Game Theory Festival, AMMA 2015
- 2014:** University of Wisconsin (Madison), ISNIE 2014 (Duke)
- 2013:** Haas School of Business, New York University (economics)
- 2012:** 2012 ASSA Annual Meeting, Decentralization Conference, Frontiers of Market Design, 2012 Econometric Society Summer Meetings, Game Theory World Conference, 23<sup>rd</sup> Stony Brook Game Theory Festival, U. of California - Santa Barbara, and Binghamton University, Stanford Institute for Economic Theory
- 2011:** University of British Columbia; Queen's University; 22<sup>nd</sup> Stony Brook Game Theory Festival; 2011 Risk, Uncertainty and Decision Conference; and 11<sup>th</sup> Society for the Advancement of Economic Theory Conference
- 2010:** Yale School of Management, Kellogg School of Management, Boston University, University of Rochester, Cornell University, The Ohio State University, 21<sup>st</sup> Stony Brook Game Theory Festival, Second Brazilian Workshop of the Game Theory Society, Stanford Institute for Theoretical Economics, INFORMS 2010, Bocconi University, 2010 ESA Conference, University of California – San Diego, and 49<sup>th</sup> IEEE Conference on Decision and Control

## **GRANTS**

**ISS Small Grant Program**, Principal Investigator 2011

## **PRIOR EXPERIENCE**

Physicist, Johns Hopkins University Applied Physics Laboratory, Laurel, Maryland 2001 – 2005