
CONTACT INFORMATION	email: greenb@berkeley.edu web: faculty.haas.berkeley.edu/bggreen
RESEARCH INTERESTS	Financial Economics, Information Economics, Corporate Finance, Contract Theory, Development Economics, Sports Economics
EMPLOYMENT	Haas School of Business , UC Berkeley, Berkeley, CA Associate Professor (with tenure): 2018-present Barbara and Gerson Bakar Faculty Fellow: 2018-present Assistant Professor: 2012-2018 Visiting Assistant Professor: 2011-2012 Kellogg School of Management , Northwestern University, Evanston, IL Assistant Professor: 2009-2012
EDUCATION	Stanford Graduate School of Business , Stanford University, Stanford, CA Ph.D. Economic Analysis and Policy, 2009 M.S. Financial Mathematics, 2008 Duke University , Durham, NC B.S.E. Electrical/Biomedical Engineering, and Economics, 2004 Summa Cum Laude with highest honors
PUBLICATIONS	Waiting for News in the Market for Lemons, (with B. Daley), <i>Econometrica</i> , 2012, 80(4), 1433-1504. Market Signaling with Grades, (with B. Daley), <i>Journal of Economic Theory</i> , 2014, 151(1), 114-145. Signal or noise? Uncertainty and learning about whether other traders are informed, (with S. Banerjee), <i>Journal of Financial Economics</i> , 2015, 117(2), 398-423. An Information-Based Theory of Time-Varying Liquidity, (with B. Daley), <i>Journal of Finance</i> , 2016, 71(2), 809-870. <i>Brattle Group Distinguished Paper Prize</i> Adverse Selection, Slow Moving Capital, and Misallocation, (with W. Fuchs and D. Papanikolaou), <i>Journal of Financial Economics</i> , 2016, 120(2), 286-308. Breakthroughs, Deadlines, and Self-Reported Progress: Contracting for Multistage Projects, (with C.R. Taylor), <i>American Economic Review</i> , 2016, 206(12), 3660-99. Information Spillovers in Asset Markets with Correlated Values, (with V. Asriyan and W. Fuchs), <i>American Economic Review</i> , 2017, 107(7), 2004-40. Hot Hand Fallacy: Cognitive Mistakes or Equilibrium Adjustments? Evidence from Major League Baseball, (with J. Zwiebel), <i>Management Science</i> , 2018, (64(11), 5315-5348).

Ratings, Securitization, and Credit Supply, (with B. Daley and V. Vanasco).
Journal of Finance (forthcoming)

Liquidity Sentiments, (with V. Asriyan and W. Fuchs).
American Economic Review (forthcoming)

WORKING
PAPERS

Bargaining and News, (with B. Daley).
R&R at *American Economic Review*

Optimal Arrangements for Distribution in Developing Markets: Theory and Evidence,
(with W. Fuchs and D.I. Levine).

Security Design with Ratings, (with B. Daley and V. Vanasco).

Aggregation and Design of Information in Markets with Adverse Selection, (with V. Asriyan and W. Fuchs).

(Reverse) Price Discrimination with Information Design, (with D. Wei)

WORK IN
PROGRESS

Unlocking Access to Credit through Technological Innovation, (with P. Gertler and C. Wolfram)

Sequential Fundraising Mechanisms, (with S. Lovo)

Due Diligence, (with B. Daley and T. Geelen)

TEACHING

Haas School of Business, University of California Berkeley

- Finance (EMBA)
 - Club 6: 2015, 2016, 2017, 2018
- Introduction to Finance (MBA)
 - Club 6: 2016, 2018
- Corporate Finance Theory (Ph.D.)

Kellogg School of Management, Northwestern University

- Finance I

INVITED
SEMINARS

2019-20 (scheduled): Columbia University, Duke University, Copenhagen Business School, BI Norwegian Business School, University of Utah

2018-19: Rochester, Stanford University (Econ), Washington University (Olin), UNC (Kenan-Flagler), Brigham Young University

2017-18: Duke University (Fuqua), Cornell (Johnson), Chicago Booth, UT Austin

2016-17: University of Michigan, University of Colorado Boulder, INSEAD, Cornell (Johnson), London School of Economics, Northwestern University (Kellogg)

2015-16: New York University, UNC (Kenan-Flagler), Humboldt University of Berlin, University of Bonn, University of Alberta, University of Hong Kong, Hong Kong University of Science and Technology, Singapore Management University, Nanyang Technological University.

2014-15: MIT Sloan (Finance), MIT Sloan (Org Econ), Toulouse School of Economics, HEC Paris, Olin School of Business, Arizona State University (Carey)

2009-14: UCLA, École Polytechnique Fédérale de Luusanne and University of Lausanne, Duke/UNC Theory Seminar, Harvard/MIT Theory Seminar, UC Berkeley, Haas School of Business, UCLA Anderson School of Management, Chicago Booth, University of Illinois-Champaign (Finance), Princeton, Penn State, University of Illinois-Champaign (Econ), Chicago, Duke/UNC (Econ), Penn, Yale, Chicago Booth, Wharton, University of Iowa, Washington University (Olin), MIT Sloan, Kellogg School of Management, UCLA

INVITED
CONFERENCE
PRESENTATIONS

Oxford Financial Intermediation Theory (OxFit) Conference, Oxford, August 2018
Finance Theory Group (FTG) Summer School, St. Louis, August 2017
UBC Summer Theory Conference, Vancouver, August 2016

PEER REVIEWED
CONFERENCE
PROGRAMS

Summer Institute in Competitive Strategy, June 2019
Jackson Hole Finance Group, January 2019*
The American Economic Association Meetings, January 2019*
Utah Winter Business Economics, February 2018*
The Econometric Society Meetings, January 2018
NBER Corporate Finance Meetings, November 2017*
Macro Finance Society Workshop, November 2017*
Finance Theory Group Meetings, October 2017*
FTG Summer School on Liquidity in Financial Markets, August 2017
Society for Economic Dynamics (SED), June 2017*
FTG-LSE Summer Conference, June 2017*
IGIER Advances in Information Economics Conference, May 2017*
Credit Ratings Conference at Carnegie Mellon, December 2016*
Workshop on Decentralized Markets with Informational Asymmetries, November 2016*
Stanford Institute for Theoretical Economics (SITE), August 2016*
Western Finance Association, June 2016
NBER Organizational Economics Group Meetings, May 2016*
Sloan Sports Analytics Conference (SSAC), March 2016
IO Theory Conference (x2), December 2015
WFA-CFAR Conference on Corporate Finance, November 2015
Finance Theory Group Workshop, October 2015*
World Congress of the Econometric Society, August 2015*
Stanford Institute for Theoretical Economics (SITE), July 2015
Society for Economic Dynamics (SED), June 2015*
Workshop on Information Frictions in Macroeconomics, Toulouse, June 2015*
NBER Asset Pricing Meetings, April 2015
Finance Theory Group Workshop, October 2014
Gersensee ESSFM, July 2014
NBER Summer Institute, July 2014*

Society for Economic Dynamics (SED), June 2014
 Econometric Society North American Meetings, June 2014
 Western Finance Association, June 2014*
 Texas Finance Festival, April 2014
 Duke-UNC Asset Pricing Conference, March 2014
 American Finance Association Annual Meetings, January 2014
 The Fourth FARFE Conference, October 2013*
 Stanford Institute for Theoretical Economics (SITE), August 2013
 20th Multinational Finance Conference, July 2013
 9th Csef-Igier Symposium on Economics and Institutions, June 2013
 Barcelona Summer GSE Forum, June 2013*
 Utah Winter Finance Conference, February 2013
 Third Miami Behavioral Finance Conference, December 2012*
 Western Finance Association, June 2011
 FIRS Conference, June 2011
 Financial Research Association Conference, December 2010
 Finance Theory Group Workshop, October 2010
 7th Annual Duke/Northwestern/Texas - IO Theory Conference, December 2008
 * paper presented by co-author

INVITED
 DISCUSSIONS

Financial Research Associates, December 2018
 Western Finance Association, June 2017
 NBER Corporate Finance, March 2017
 GSU CEAR-Finance Conference, April 2016
 American Finance Association Meetings, January 2016
 NBER Asset Pricing, July 2015
 SFS Finance Cavalcade, May 2015
 UBC Winter Finance Conference, February 2015
 The Econometric Society Meetings, January 2015
 Utah Winter Finance Conference, February 2014
 The Econometric Society Meetings, January 2014
 Multinational Finance Conference, July 2013
 Barcelona Summer GSE Forum, June 2013
 NBER Behavioral Finance, November 2012
 American Finance Association Meetings, January 2012
 The Econometric Society Meetings, January 2012
 Olin Corporate Finance Conference (CFAR), November 2011
 Western Finance Association, June 2011
 FIRS Conference, June 2011

CONFERENCE
 ORGANIZATION

American Finance Association Meetings, Session Chair, January 2018
 Stanford Institute of Theoretical Economics (SITE), Conference Organizer, 2016
 SFS Cavalcade, Program Committee, 2016-present
 Western Finance Association, Program Committee, 2016-present
 Duke-UNC Asset Pricing Conference, Session Chair, 2016
 American Finance Association Meetings, Session Chair, January 2016
 Finance Theory Group, 8th Meeting, Conference Organizer, April 2013
 Western Finance Association, Session Chair, June 2012

HONORS AND AWARDS	<p>Brattle Group Distinguished Paper Prize, 2016</p> <p>Sloan Sports Analytics Conference Research Papers Prize (Runner-up), 2016</p> <p>Excellence in Refereeing Award, <i>The Review of Economic Studies</i>, 2014</p> <p>Fisher Center Grant, 2014</p> <p>Duke University ERID Visiting Scholar, 2013</p> <p>Hellman Fellows Award, 2013</p> <p>Excellence in Refereeing Award, <i>American Economic Review</i>, 2012</p> <p>George P. Shultz Scholar, Stanford Institute for Economic Policy Research, 2009</p> <p>SIEPR Dissertation Fellowship, Stanford Economics Department, 2008</p> <p>Excellence in Refereeing Award, <i>American Economic Review</i> 2008</p> <p>Best Honors Thesis Prize, Duke University, Department of Economics, 2004</p> <p>George Sherrerd Award, Duke University, 2004</p> <p>Phi Beta Kappa, Duke University, Spring 2003</p> <p>Tau Beta Pi, Duke University, 2003</p> <p>Order of Omega Honor Society, Duke University, 2003</p> <p>Phi Eta Sigma Honor Society, Duke University, 2002</p> <p>Dean's List with Distinction, Duke University, 2000-2004</p>
ACADEMIC SERVICES	<p>Ad-hoc Referee</p> <p><i>American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of Finance, Review of Financial Studies, Journal of Financial Economics, Management Science, Journal of Economic Theory, Rand Journal of Economics, AEJ: Microeconomics, Theoretical Economics, Games and Economic Behavior, Journal of Financial Intermediation, International Economic Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics.</i></p>
AFFILIATIONS	<p>The Finance Theory Group, The American Economic Association, The American Finance Association, The Econometric Society</p>
PROFESSIONAL EXPERIENCE	<p>Moody's KMV, San Francisco, CA <i>Research Associate</i></p> <p>Goldman Sachs, New York, NY <i>Mortgage Trading Analyst</i></p>
INTERESTS	<p>Golf, running, wine, skiing, yoga, and travel</p>