

**CONTACT
INFORMATION**

email: greenb@berkeley.edu
web: faculty.haas.berkeley.edu/bggreen

**RESEARCH
INTERESTS**

Financial Economics, Information Economics, Contract Theory, Dynamic Games

EMPLOYMENT

Haas School of Business, UC Berkeley, Berkeley, CA

Assistant Professor: 2012-present

Visiting Assistant Professor: 2011-2012

Kellogg School of Management, Northwestern University, Evanston, IL

Assistant Professor: 2009-2012

EDUCATION

Stanford Graduate School of Business, Stanford University, Stanford, CA

Ph.D. Economic Analysis and Policy, 2009

M.S. Financial Mathematics, 2008

Duke University, Durham, NC

B.S.E. Electrical/Biomedical Engineering, and Economics, 2004

Summa Cum Laude with highest honors

PUBLICATIONS

Waiting for News in the Market for Lemons, (with B. Daley), *Econometrica*, 2012, 80(4), 1433-1504.

Market Signaling with Grades, (with B. Daley), *Journal of Economic Theory*, 2014, 151(1), 114-145.

Signal or noise? Uncertainty and learning about whether other traders are informed, (with S. Banerjee), *Journal of Financial Economics*, 2015, 117(2), 398-423.

An Information-Based Theory of Time-Varying Liquidity, (with B. Daley), *Journal of Finance*, 2016, 71(2), 809-870.

Brattle Group Distinguished Paper Prize

Adverse Selection, Slow Moving Capital, and Misallocation, (with W. Fuchs and D. Papanikolaou), *Journal of Financial Economics*, 2016, 120(2), 286-308.

Breakthroughs, Deadlines, and Self-Reported Progress: Contracting for Multistage Projects, (with C.R. Taylor), *American Economic Review*, 2016, 206(12), 3660-99.

Information Spillovers in Asset Markets with Correlated Values, (with V. Asriyan and W. Fuchs), *American Economic Review*, 2017, 107(7), 2004-40.

Hot Hand Fallacy: Cognitive Mistakes or Equilibrium Adjustments? Evidence from Major League Baseball, (with J. Zwiebel), *Management Science* (forthcoming).

Sloan Sports Analytics Conference Research Paper Prize

WORKING
PAPERS

Bargaining and News, (with B. Daley).

Optimal Arrangements for Distribution in Developing Markets: Theory and Evidence, (with W. Fuchs and D.I. Levine).

Security Design with Ratings, (with B. Daley and V. Vanasco).

Ratings, Securitization, and Credit Supply, (with B. Daley and V. Vanasco).

Information Aggregation in Dynamic Markets with Adverse Selection, (with V. Asriyan and W. Fuchs).

WORK IN
PROGRESS

Sentiment, Liquidity, and Asset Prices, (with V. Asriyan and W. Fuchs).

Equity Crowdfunding: The All or Nothing Clause, (with S. Lovo).

TEACHING

Haas School of Business, University of California Berkeley

- Introduction to Finance (MBA)
- Corporate Finance Theory (Ph.D.)
- Topics in Dynamic Adverse Selection (Ph.D.)

Kellogg School of Management, Northwestern University

- Finance I

INVITED
SEMINARS

2017-18 (including scheduled): Duke University (Fuqua), Cornell (Johnson), Chicago Booth, New York Federal Reserve, Stanford (Econ).

2016-17: University of Michigan, University of Colorado Boulder, INSEAD, Cornell (Johnson), London School of Economics, Kellogg School of Management

2015-16: New York University, UNC Kenan-Flagler, Humboldt University of Berlin, University of Bonn, University of Alberta, University of Hong Kong, Hong Kong University of Science and Technology, Singapore Management University, Nanyang Technological University.

2014-15: MIT Sloan (Finance), MIT Sloan (Org Econ), Toulouse School of Economics, HEC Paris, Olin School of Business, Arizona State University (Carey).

2012-14: UCLA, École Polytechnique Fédérale de Luusanne and University of Lausanne, Duke/UNC (Econ), Stanford/Berkeley Joint Seminar.

2010-12: Harvard/MIT Theory Seminar, UC Berkeley, Haas School of Business, UCLA Anderson School of Management, Chicago Booth, University of Illinois-Champaign (Finance).

2008-10: Princeton, Penn State, University of Illinois-Champaign (Econ), Chicago, Duke/UNC (Econ), Penn, Yale, Chicago Booth, Wharton, Iowa Olin School of Business, MIT Sloan, Kellogg School of Management, UCLA.

CONFERENCE
PROGRAMS

The Econometric Society Meetings, January 2018
NBER Corporate Finance Meetings, November 2017*
Macro Finance Society Workshop, November 2017*
Finance Theory Group Meetings, October 2017*
FTG Summer School on Liquidity in Financial Markets, August 2017
Society for Economic Dynamics (SED), June 2017*
FTG-LSE Summer Conference, June 2017*
IGIER Advances in Information Economics Conference, May 2017*
Credit Ratings Conference at Carnegie Mellon, December 2016*
Workshop on Decentralized Markets with Informational Asymmetries, November 2016*
Stanford Institute for Theoretical Economics (SITE), August 2016*
UBC Summer Theory Conference, August 2016
Western Finance Association, June 2016
NBER Organizational Economics Group Meetings, May 2016*
Sloan Sports Analytics Conference (SSAC), March 2016
IO Theory Conference (x2), December 2015
WFA-CFAR Conference on Corporate Finance, November 2015
Finance Theory Group Workshop, October 2015*
World Congress of the Econometric Society, August 2015*
Stanford Institute for Theoretical Economics (SITE), July 2015
Society for Economic Dynamics (SED), June 2015*
Workshop on Information Frictions in Macroeconomics, Toulouse, June 2015*
NBER Asset Pricing Meetings, April 2015
Finance Theory Group Workshop, October 2014
Gersensee ESSFM, July 2014
NBER Summer Institute, July 2014*
Society for Economic Dynamics (SED), June 2014
Econometric Society North American Meetings, June 2014
Western Finance Association, June 2014*
Texas Finance Festival, April 2014
Duke-UNC Asset Pricing Conference, March 2014
American Finance Association Annual Meetings, January 2014
The Fourth FARFE Conference, October 2013*
Stanford Institute for Theoretical Economics (SITE), August 2013
20th Multinational Finance Conference, July 2013
9th Csef-Igier Symposium on Economics and Institutions, June 2013
Barcelona Summer GSE Forum, June 2013*
Utah Winter Finance Conference, February 2013
Third Miami Behavioral Finance Conference, December 2012*
Western Finance Association, June 2011
FIRS Conference, June 2011
Financial Research Association Conference, December 2010
Finance Theory Group Workshop, October 2010
7th Annual Duke/Northwestern/Texas - IO Theory Conference, December 2008
* paper presented by co-author

INVITED
DISCUSSIONS

Western Finance Association, June 2017
NBER Corporate Finance, March 2017
GSU CEAR-Finance Conference, April 2016
American Finance Association Meetings, January 2016

NBER Asset Pricing, July 2015
 SFS Finance Cavalcade, May 2015
 UBC Winter Finance Conference, February 2015
 The Econometric Society Meetings, January 2015
 Utah Winter Finance Conference, February 2014
 The Econometric Society Meetings, January 2014
 Multinational Finance Conference, July 2013
 Barcelona Summer GSE Forum, June 2013
 NBER Behavioral Finance, November 2012
 American Finance Association Meetings, January 2012
 The Econometric Society Meetings, January 2012
 Olin Corporate Finance Conference (CFAR), November 2011
 Western Finance Association, June 2011
 FIRS Conference, June 2011

CONFERENCE
 ORGANIZATION

American Finance Association Meetings, Session Chair, January 2018
 Stanford Institute of Theoretical Economics (SITE), Conference Organizer, 2016
 SFS Cavalcade, Program Committee, 2016-present
 Western Finance Association, Program Committee, 2016-present
 Duke-UNC Asset Pricing Conference, Session Chair, 2016
 American Finance Association Meetings, Session Chair, January 2016
 Finance Theory Group, 8th Meeting, Conference Organizer, April 2013
 Western Finance Association, Session Chair, June 2012

HONORS AND
 AWARDS

Invited Speaker, FTG Summer School, August 2017
 Club 6, Fall 2016
 Brattle Group Distinguished Paper Prize, 2016
 Sloan Sports Analytics Conference Research Papers Prize (Runner-up), 2016
 Excellence in Refereeing Award, *The Review of Economic Studies*, 2014
 Club 6 (MBA and EMBA), Fall 2015
 Fisher Center Grant, 2014
 Duke University ERID Visiting Scholar, 2013
 Hellman Fellows Award, 2013
 Club 6 (EWMBA and PhD), Spring 2012
 Excellence in Refereeing Award, *American Economic Review*, 2012
 George P. Shultz Scholar, Stanford Institute for Economic Policy Research, 2009
 SIEPR Dissertation Fellowship, Stanford Economics Department, 2008
 Excellence in Refereeing Award, *American Economic Review* 2008
 Best Honors Thesis Prize, Duke University, Department of Economics, 2004
 George Sherrerd Award, Duke University, 2004
 Phi Beta Kappa, Duke University, Spring 2003
 Tau Beta Pi, Duke University, 2003
 Order of Omega Honor Society, Duke University, 2003
 Phi Eta Sigma Honor Society, Duke University, 2002
 Dean's List with Distinction, Duke University, 2000-2004

ACADEMIC
 SERVICES

Ad-hoc Referee

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of Finance, Review of Financial Studies, Journal of Financial Economics, Management Science, Journal of Economic Theory, Rand Journal of Economics, AEJ: Microeconomics, Theoretical Economics, Games and Economic Behavior, Journal of Financial Intermediation, International Economic Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics.

AFFILIATIONS The Finance Theory Group, The American Economic Association, The American Finance Association, The Econometric Society

PROFESSIONAL
EXPERIENCE **Moody's KMV**, San Francisco, CA
Research Associate

Goldman Sachs, New York, NY
Mortgage Trading Analyst

INTERESTS Golf, running, wine, skiing, yoga, and travel