

CONTACT INFORMATION	email: <a href="mailto:greenb@berkeley.edu">greenb@berkeley.edu</a> web: <a href="http://faculty.haas.berkeley.edu/bggreen">faculty.haas.berkeley.edu/bggreen</a>
RESEARCH INTERESTS	Financial Economics, Information Economics, Corporate Finance, Contract Theory, Dynamic Games
EMPLOYMENT	<b>Haas School of Business</b> , UC Berkeley, Berkeley, CA Assistant Professor: 2012-present Visiting Assistant Professor: 2011-2012  <b>Kellogg School of Management</b> , Northwestern University, Evanston, IL Assistant Professor: 2009-2012
EDUCATION	<b>Stanford Graduate School of Business</b> , Stanford University, Stanford, CA Ph.D. Economic Analysis and Policy, 2009 M.S. Financial Mathematics, 2008  <b>Duke University</b> , Durham, NC B.S.E. Electrical/Biomedical Engineering, and Economics, 2004 Summa Cum Laude with highest honors
PUBLICATIONS	Waiting for News in the Market for Lemons, (with B. Daley), <i>Econometrica</i> , 2012, 80(4), 1433-1504.  Market Signaling with Grades, (with B. Daley), <i>Journal of Economic Theory</i> , 2014, 151(1), 114-145.  Signal or noise? Uncertainty and learning about whether other traders are informed, (with S. Banerjee), <i>Journal of Financial Economics</i> , 2015, 117(2), 398-423.  An Information-Based Theory of Time-Varying Liquidity, (with B. Daley), <i>Journal of Finance</i> , 2016, 71(2), 809-870. <i>Brattle Group Distinguished Paper Prize</i>  Adverse Selection, Slow Moving Capital, and Misallocation, (with W. Fuchs and D. Papanikolaou), <i>Journal of Financial Economics</i> , 2016, 120(2), 286-308.  Breakthroughs, Deadlines, and Self-Reported Progress: Contracting for Multistage Projects, (with C.R. Taylor), <i>American Economic Review</i> , 2016, 206(12), 3660-99.  Information Spillovers in Asset Markets with Correlated Values, (with V. Asriyan and W. Fuchs), <i>American Economic Review</i> , 2017, 107(7), 2004-40.  Hot Hand Fallacy: Cognitive Mistakes or Equilibrium Adjustments? Evidence from Major League Baseball, (with J. Zwiebel), <i>Management Science</i> (forthcoming). <i>Sloan Sports Analytics Conference Research Paper Prize</i>

WORKING  
PAPERS

Ratings, Securitization, and Credit Supply, (with B. Daley and V. Vanasco).  
*R&R Journal of Finance*

Bargaining and News, (with B. Daley).

Optimal Arrangements for Distribution in Developing Markets: Theory and Evidence,  
(with W. Fuchs and D.I. Levine).

Security Design with Ratings, (with B. Daley and V. Vanasco).

Information Aggregation in Dynamic Markets with Adverse Selection, (with V. Asriyan  
and W. Fuchs).

WORK IN  
PROGRESS

Liquidity Sentiments, (with V. Asriyan and W. Fuchs).

Equity Crowdfunding: The All or Nothing Clause, (with S. Lovo).

TEACHING

**Haas School of Business**, University of California Berkeley

- Introduction to Finance (MBA, EMBA)
- Corporate Finance Theory (Ph.D.)
- Topics in Dynamic Adverse Selection (Ph.D.)

**Kellogg School of Management**, Northwestern University

- Finance I

INVITED  
SEMINARS

**2017-18 (including scheduled):** Duke University (Fuqua), Cornell (Johnson), Chicago  
Booth, New York Fed, Stanford (Econ), UT Austin.

**2016-17:** University of Michigan, University of Colorado Boulder, INSEAD, Cornell  
(Johnson), London School of Economics, Kellogg School of Management

**2015-16:** New York University, UNC Kenan-Flagler, Humboldt University of Berlin,  
University of Bonn, University of Alberta, University of Hong Kong, Hong Kong University  
of Science and Technology, Singapore Management University, Nanyang Technological  
University.

**2014-15:** MIT Sloan (Finance), MIT Sloan (Org Econ), Toulouse School of Economics,  
HEC Paris, Olin School of Business, Arizona State University (Carey).

**2012-14:** UCLA, École Polytechnique Fédérale de Luusanne and University of Lausanne,  
Duke/UNC (Econ), Stanford/Berkeley Joint Seminar.

**2010-12:** Harvard/MIT Theory Seminar, UC Berkeley, Haas School of Business, UCLA  
Anderson School of Management, Chicago Booth, University of Illinois-Champaign (Fi-  
nance).

**2008-10:** Princeton, Penn State, University of Illinois-Champaign (Econ), Chicago, Duke/UNC  
(Econ), Penn, Yale, Chicago Booth, Wharton, Iowa Olin School of Business, MIT Sloan,

Kellogg School of Management, UCLA.

CONFERENCE  
PROGRAMS

Utah Winter Business Economics, February 2018\*  
The Econometric Society Meetings, January 2018  
NBER Corporate Finance Meetings, November 2017\*  
Macro Finance Society Workshop, November 2017\*  
Finance Theory Group Meetings, October 2017\*  
FTG Summer School on Liquidity in Financial Markets, August 2017  
Society for Economic Dynamics (SED), June 2017\*  
FTG-LSE Summer Conference, June 2017\*  
IGIER Advances in Information Economics Conference, May 2017\*  
Credit Ratings Conference at Carnegie Mellon, December 2016\*  
Workshop on Decentralized Markets with Informational Asymmetries, November 2016\*  
Stanford Institute for Theoretical Economics (SITE), August 2016\*  
UBC Summer Theory Conference, August 2016  
Western Finance Association, June 2016  
NBER Organizational Economics Group Meetings, May 2016\*  
Sloan Sports Analytics Conference (SSAC), March 2016  
IO Theory Conference (x2), December 2015  
WFA-CFAR Conference on Corporate Finance, November 2015  
Finance Theory Group Workshop, October 2015\*  
World Congress of the Econometric Society, August 2015\*  
Stanford Institute for Theoretical Economics (SITE), July 2015  
Society for Economic Dynamics (SED), June 2015\*  
Workshop on Information Frictions in Macroeconomics, Toulouse, June 2015\*  
NBER Asset Pricing Meetings, April 2015  
Finance Theory Group Workshop, October 2014  
Gersensee ESSFM, July 2014  
NBER Summer Institute, July 2014\*  
Society for Economic Dynamics (SED), June 2014  
Econometric Society North American Meetings, June 2014  
Western Finance Association, June 2014\*  
Texas Finance Festival, April 2014  
Duke-UNC Asset Pricing Conference, March 2014  
American Finance Association Annual Meetings, January 2014  
The Fourth FARFE Conference, October 2013\*  
Stanford Institute for Theoretical Economics (SITE), August 2013  
20th Multinational Finance Conference, July 2013  
9th Csef-Igier Symposium on Economics and Institutions, June 2013  
Barcelona Summer GSE Forum, June 2013\*  
Utah Winter Finance Conference, February 2013  
Third Miami Behavioral Finance Conference, December 2012\*  
Western Finance Association, June 2011  
FIRS Conference, June 2011  
Financial Research Association Conference, December 2010  
Finance Theory Group Workshop, October 2010  
7th Annual Duke/Northwestern/Texas - IO Theory Conference, December 2008

\* paper presented by co-author

INVITED DISCUSSIONS	Western Finance Association, June 2017 NBER Corporate Finance, March 2017 GSU CEAR-Finance Conference, April 2016 American Finance Association Meetings, January 2016 NBER Asset Pricing, July 2015 SFS Finance Cavalcade, May 2015 UBC Winter Finance Conference, February 2015 The Econometric Society Meetings, January 2015 Utah Winter Finance Conference, February 2014 The Econometric Society Meetings, January 2014 Multinational Finance Conference, July 2013 Barcelona Summer GSE Forum, June 2013 NBER Behavioral Finance, November 2012 American Finance Association Meetings, January 2012 The Econometric Society Meetings, January 2012 Olin Corporate Finance Conference (CFAR), November 2011 Western Finance Association, June 2011 FIRS Conference, June 2011
CONFERENCE ORGANIZATION	American Finance Association Meetings, Session Chair, January 2018 Stanford Institute of Theoretical Economics (SITE), Conference Organizer, 2016 SFS Cavalcade, Program Committee, 2016-present Western Finance Association, Program Committee, 2016-present Duke-UNC Asset Pricing Conference, Session Chair, 2016 American Finance Association Meetings, Session Chair, January 2016 Finance Theory Group, 8th Meeting, Conference Organizer, April 2013 Western Finance Association, Session Chair, June 2012
HONORS AND AWARDS	Invited Speaker, FTG Summer School, August 2017 Club 6, Fall 2016 Brattle Group Distinguished Paper Prize, 2016 Sloan Sports Analytics Conference Research Papers Prize (Runner-up), 2016 Excellence in Refereeing Award, <i>The Review of Economic Studies</i> , 2014 Club 6 (MBA and EMBA), Fall 2015 Fisher Center Grant, 2014 Duke University ERID Visiting Scholar, 2013 Hellman Fellows Award, 2013 Club 6 (EWMBA and PhD), Spring 2012 Excellence in Refereeing Award, <i>American Economic Review</i> , 2012 George P. Shultz Scholar, Stanford Institute for Economic Policy Research, 2009 SIEPR Dissertation Fellowship, Stanford Economics Department, 2008 Excellence in Refereeing Award, <i>American Economic Review</i> 2008 Best Honors Thesis Prize, Duke University, Department of Economics, 2004 George Sherrerd Award, Duke University, 2004 Phi Beta Kappa, Duke University, Spring 2003 Tau Beta Pi, Duke University, 2003 Order of Omega Honor Society, Duke University, 2003 Phi Eta Sigma Honor Society, Duke University, 2002

Dean's List with Distinction, Duke University, 2000-2004

ACADEMIC  
SERVICES

**Ad-hoc Referee**

*American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of Finance, Review of Financial Studies, Journal of Financial Economics, Management Science, Journal of Economic Theory, Rand Journal of Economics, AEJ: Microeconomics, Theoretical Economics, Games and Economic Behavior, Journal of Financial Intermediation, International Economic Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics.*

AFFILIATIONS

The Finance Theory Group, The American Economic Association, The American Finance Association, The Econometric Society

PROFESSIONAL  
EXPERIENCE

**Moody's KMV**, San Francisco, CA  
*Research Associate*

**Goldman Sachs**, New York, NY  
*Mortgage Trading Analyst*

INTERESTS

Golf, running, wine, skiing, yoga, and travel