

**CONTACT  
INFORMATION**

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web: [faculty.haas.berkeley.edu/bgreen](http://faculty.haas.berkeley.edu/bgreen)

**RESEARCH  
INTERESTS**

Financial Economics, Information Economics, Contract Theory, Dynamic Games

**EMPLOYMENT**

**Haas School of Business**, UC Berkeley, Berkeley, CA

Assistant Professor: 2012-present

Visiting Assistant Professor: 2011-2012

**Kellogg School of Management**, Northwestern University, Evanston, IL

Assistant Professor: 2009-2012

**EDUCATION**

**Stanford Graduate School of Business**, Stanford University, Stanford, CA

Ph.D. Economic Analysis and Policy, 2009

M.S. Financial Mathematics, 2008

**Duke University**, Durham, NC

B.S.E. Electrical/Biomedical Engineering, and Economics, 2004

Summa Cum Laude with highest honors

**PUBLICATIONS**

Waiting for News in the Market for Lemons, (with B. Daley), *Econometrica*, 2012, 80(4), 1433-1504.

Market Signaling with Grades, (with B. Daley), *Journal of Economic Theory*, 2014, 151(1), 114-145.

Signal or noise? Uncertainty and learning about whether other traders are informed, (with S. Banerjee), *Journal of Financial Economics*, 2015, 117(2), 398-423.

An Information-Based Theory of Time-Varying Liquidity, (with B. Daley), *Journal of Finance*, 2016, 71(2), 809-870.

*Brattle Group Distinguished Paper Prize*

Adverse Selection, Slow Moving Capital, and Misallocation, (with W. Fuchs and D. Papanikolaou), *Journal of Financial Economics*, 2016, 120(2), 286-308.

Breakthroughs, Deadlines, and Self-Reported Progress: Contracting for Multistage Projects, (with C.R. Taylor), *American Economic Review*, 2016, 206(12), 3660-99.

Information Spillovers in Asset Markets with Correlated Values, (with V. Asriyan and W. Fuchs), *American Economic Review*, 2017, 107(7), 2004-40.

Hot Hand Fallacy: Cognitive Mistakes or Equilibrium Adjustments? Evidence from Major League Baseball, (with J. Zwiebel), *Management Science* (forthcoming).

*Sloan Sports Analytics Conference Research Paper Prize*

WORKING  
PAPERS

Bargaining and News, (with B. Daley).

Optimal Arrangements for Distribution in Developing Markets: Theory and Evidence, (with W. Fuchs and D.I. Levine).

Security Design with Ratings, (with B. Daley and V. Vanasco).

Ratings, Securitization, and Credit Supply, (with B. Daley and V. Vanasco).

Information Aggregation in Dynamic Markets with Adverse Selection, (with V. Asriyan and W. Fuchs).

TEACHING

**Haas School of Business**, University of California Berkeley

- Introduction to Finance (FTMBA, EWMBA, EMBA)
- Corporate Finance Theory (Ph.D.)
- Topics in Dynamic Adverse Selection (Ph.D.)

**Kellogg School of Management**, Northwestern University

- Finance I

INVITED  
SEMINARS

**2017-18 (scheduled):** Duke University (Fuqua), Cornell Johnson School of Business, Chicago Booth

**2016-17:** University of Michigan, University of Colorado Boulder, INSEAD, Cornell University, London School of Economics (LSE), Kellogg School of Management

**2015-16:** New York University, UNC Kenan-Flagler, Humboldt University of Berlin, University of Bonn, University of Alberta, University of Hong Kong, Hong Kong University of Science and Technology, Singapore Management University, Nanyang Technological University, Stanford/Berkeley Joint Seminar.

**2014-15:** MIT Sloan (Finance), MIT Sloan (Org Econ), Toulouse School of Economics, HEC Paris, Olin School of Business, Arizona State University (Carey School of Business).

**2012-14:** UCLA, École Polytechnique Fédérale de Luusanne and University of Lausanne, Duke/UNC Theory Seminar, Stanford/Berkeley Joint Seminar.

**2010-12:** Harvard/MIT Theory Seminar, UC Berkeley, Haas School of Business, UCLA Anderson School of Management, Chicago Booth, University of Illinois-Champaign (Finance).

**2008-10:** Princeton University, Penn State University, University of Illinois-Champaign, University of Iowa, University of Chicago, Duke/UNC Theory Seminar, University of Pennsylvania, Yale University, Chicago Booth, Wharton, Olin School of Business, MIT Sloan, Kellogg School of Management, UCLA.

CONFERENCE  
PROGRAMS

NBER Corporate Finance Meetings, November 2017

Macro Finance Society Workshop, November 2017

Finance Theory Group Meetings, October 2017\*  
 FTG Summer School on Liquidity in Financial Markets, August 2017  
 Society for Economic Dynamics (SED), June 2017\*  
 FTG-LSE Summer Conference, June 2017\*  
 IGER Advances in Information Economics Conference, May 2017\*  
 Credit Ratings Conference at Carnegie Mellon, December 2016\*  
 Workshop on Decentralized Markets with Informational Asymmetries, November 2016\*  
 Stanford Institute for Theoretical Economics (SITE), August 2016\*  
 UBC Summer Theory Conference, August 2016  
 Western Finance Association, June 2016  
 NBER Organizational Economics Group Meetings, May 2016\*  
 Sloan Sports Analytics Conference (SSAC), March 2016  
 IO Theory Conference (two papers), December 2015  
 WFA-CFAR Conference on Corporate Finance, November 2015  
 Finance Theory Group Workshop, October 2015\*  
 World Congress of the Econometric Society, August 2015\*  
 Stanford Institute for Theoretical Economics (SITE), July 2015  
 Society for Economic Dynamics (SED), June 2015\*  
 Workshop on Information Frictions in Macroeconomics, Toulouse, June 2015\*  
 NBER Asset Pricing Meetings, April 2015  
 Finance Theory Group Workshop, October 2014  
 Gersensee ESSFM, July 2014  
 NBER Summer Institute, July 2014\*  
 Society for Economic Dynamics (SED), June 2014  
 Econometric Society North American Meetings, June 2014  
 Western Finance Association, June 2014\*  
 Texas Finance Festival, April 2014  
 Duke-UNC Asset Pricing Conference, March 2014  
 American Finance Association Annual Meetings, January 2014  
 The Fourth FARFE Conference, October 2013\*  
 Stanford Institute for Theoretical Economics (SITE), August 2013  
 20th Multinational Finance Conference, July 2013  
 9th Csef-Igier Symposium on Economics and Institutions, June 2013  
 Barcelona Summer GSE Forum, June 2013\*  
 Utah Winter Finance Conference, February 2013  
 Third Miami Behavioral Finance Conference, December 2012\*  
 Western Finance Association, June 2011  
 FIRS Conference, June 2011  
 Financial Research Association Conference, December 2010  
 Finance Theory Group Workshop, October 2010  
 7th Annual Duke/Northwestern/Texas - IO Theory Conference, December 2008  
 \* paper presented by co-author

INVITED  
 DISCUSSIONS

Western Finance Association, June 2017  
 NBER Corporate Finance, March 2017  
 GSU CEAR-Finance Conference, April 2016  
 American Finance Association Meetings, January 2016  
 NBER Asset Pricing, July 2015  
 SFS Finance Cavalcade, May 2015  
 UBC Winter Finance Conference, February 2015

The Econometric Society Meetings, January 2015  
Utah Winter Finance Conference, February 2014  
The Econometric Society Meetings, January 2014  
Multinational Finance Conference, July 2013  
Barcelona Summer GSE Forum, June 2013  
NBER Behavioral Finance, November 2012  
American Finance Association Meetings, January 2012  
The Econometric Society Meetings, January 2012  
Olin Corporate Finance Conference (CFAR), November 2011  
Western Finance Association, June 2011  
FIRS Conference, June 2011

CONFERENCE  
ORGANIZATION

Stanford Institute of Theoretical Economics (SITE), Conference Organizer, 2016  
SFS Cavalcade, Program Committee, 2016-present  
Western Finance Association, Program Committee, 2016-present  
Duke-UNC Asset Pricing Conference, Session Chair, 2016  
American Finance Association Meetings, Session Chair, January 2016  
Finance Theory Group, 8th Meeting, Conference Organizer, April 2013  
Western Finance Association, Session Chair, June 2012

HONORS AND  
AWARDS

Invited Speaker, FTG Summer School, August 2017  
Club 6, Fall 2016  
Brattle Group Distinguished Paper Prize, 2016  
Sloan Sports Analytics Conference Research Papers Prize (Runner-up), 2016  
Excellence in Refereeing Award, *The Review of Economic Studies*, 2014  
Club 6 (MBA and EMBA), Fall 2015  
Fisher Center Grant, 2014  
Duke University ERID Visiting Scholar, 2013  
Hellman Fellows Award, 2013  
Club 6 (EWMBA and PhD), Spring 2012  
Excellence in Refereeing Award, *American Economic Review*, 2012  
George P. Shultz Scholar, Stanford Institute for Economic Policy Research, 2009  
SIEPR Dissertation Fellowship, Stanford Economics Department, 2008  
Excellence in Refereeing Award, *American Economic Review* 2008  
Best Honors Thesis Prize, Duke University, Department of Economics, 2004  
George Sherrerd Award, Duke University, 2004  
Phi Beta Kappa, Duke University, Spring 2003  
Tau Beta Pi, Duke University, 2003  
Order of Omega Honor Society, Duke University, 2003  
Phi Eta Sigma Honor Society, Duke University, 2002  
Dean's List with Distinction, Duke University, 2000-2004

ACADEMIC  
SERVICES

**Ad-hoc Referee**

*American Economic Review*, *Econometrica*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *Journal of Finance*, *Review of Financial Studies*, *Journal of Financial Economics*, *Management Science*, *Journal of Economic Theory*, *Rand Journal of Economics*, *AEJ: Microeconomics*, *Theoretical Economics*, *Games*

*and Economic Behavior, Journal of Financial Intermediation, International Economic Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics.*

AFFILIATIONS      The Finance Theory Group, The American Economic Association, The American Finance Association, The Econometric Society

PROFESSIONAL  
EXPERIENCE      **Moody's KMV**, San Francisco, CA  
*Research Associate*

**Goldman Sachs**, New York, NY  
*Mortgage Trading Analyst*

INTERESTS      Golf, running, wine, skiing, yoga, and travel