

NED AUGENBLICK

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CONTACT INFORMATION

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POSITIONS

UC Berkeley, Haas School of Business: Associate Professor (tenured), 7/18 – present
UC Berkeley, Haas School of Business: Assistant Professor, 7/10 – present

EDUCATION

Ph.D. in Economics, Stanford University, 2010
H.Dip in Mathematical Sciences, University College Dublin, 2001 (*first honors*)
B.A. in Honors Economics and Psychology, Georgetown University, 1999 (*summa cum laude*)

PUBLICATIONS / ACCEPTED

An Experiment on Time Preference and Misprediction in Unpleasant Tasks

Review of Economic Studies, May 2019
(with Matthew Rabin)

To Reveal or Not to Reveal: Privacy Preferences and Economic Frictions

Games and Economic Behavior, July 2017
(with Aaron Bodoh-Creed)

The Economics of Faith: Using an Apocalyptic Prophecy to Elicit Religious Beliefs in the Field

Journal of Public Economics, September 2016
(with Jesse Cunha, Ernesto Dal Bo and Justin Rao)

Ballot Position, Choice Fatigue, and Voter Behavior

Review of Economic Studies, April 2016
(with Scott Nicholson)

The Sunk-Cost Fallacy in Penny Auctions

Review of Economic Studies, January 2016

Working Over Time: Dynamic Inconsistency in Real Effort Tasks

The Quarterly Journal of Economics, August 2015 [Editor's Choice]
(with Muriel Niederle and Charles Sprenger)

Using Competition to Elicit Cooperation in a Political Public Goods Game: A Field Experiment

Economic Inquiry, January 2015
(with Jesse Cunha)

WORK IN PROGRESS

Belief Movement, Uncertainty Reduction, and Rational Updating
(with Matthew Rabin)

Short-Term Discounting in Unpleasant Tasks

Restrictions on Asset-Price Movements Under Rational Expectations: Theory and Evidence
(with Eben Lazarus)

TEACHING EXPERIENCE

2015-16	Instructor – <i>MBA 299</i> (Strategy)	Mean rating: 6.4/7
2013-14	Instructor – <i>MBA 299</i> (Strategy)	Mean rating: 6.0/7
2012-13	Instructor – <i>MBA 299</i> (Strategy)	Mean rating: 5.9/7
2011-12	Instructor – <i>MBA 299</i> (Strategy)	Mean rating: 6.3/7
2010-11	Instructor – <i>EW MBA 299E</i> (Competitive Strategy)	Mean rating: 6.2/7
2006-07	Instructor for <i>Econ 203N</i> (Graduate Game Theory)	

PROFESSIONAL ACTIVITIES

Associate Editor: *American Economic Review* (2019-)

Associate Editor: *the Review of Economics and Statistics* (very briefly in 2016)

Referee: *American Economic Review*, *the Quarterly Journal of Economics*, *the Review of Economic Studies*, *Journal of Political Economy*, *American Political Science Review*, *American Journal of Political Science*, *Review of Economics and Statistics*, *American Economic Journal: Microeconomics*, *the Journal of the European Economic Association*, *RAND*, *the Journal of Public Economics*, *Economic Journal*, *Economic Inquiry*, *Management Science*, *Experimental Economics*, *Games and Economic Behavior*, *the Journal of Economics & Management Strategy*, *Journal of Labor Economics*, *the Journal of Economic Psychology*, *Public Choice*, *Electoral Studies*, *Review of Industrial Organization*, *Journal of Institutional and Theoretical Economics*, *California Management Review*, *AMMA 2011 (Auctions, Market Mechanisms and their Applications)*, *EC'11 (the ACM conference on Electronic Commerce)*.

INVITED PRESENTATIONS

University of California, San Diego, University of Pittsburgh, Penn State University, University of Southern California, University of Oregon, University of California: Santa Barbara, Harvard University, Media and Communications Conference (Chicago Booth), Cornell University, Princeton University, Yale University, New York University, George Mason University, University of Chicago (Booth), Northwestern University (Kellogg), UCLA (Anderson), Harvard (GSB), MIT (Sloan), Brown University, London School of Economics, Royal Holloway, SITE (Psychology and Economics) Conference. SITE (Experimental Economics), Behavioral Economics Annual Meeting.