DAVID OWEN ROBINSON

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EDUCATION THE UNIVERSITY OF NORTH CAROLINA

Chapel Hill, NC

Master of Business Administration, 1991.

Brown University Providence, RI

Ph.D. in Psychology, 1976.

OXFORD UNIVERSITY Oxford, England

Post Graduate Certificate in Education, 1971.

UNIVERSITY OF DURHAM Durham, England

B.Sc. with Honours in Psychology, 1970.

EXPERIENCE

1995-present Senior Lecturer (from 2005), Lecturer in Marketing, and Director of the Undergraduate

Program (1995-6)Walter A. Haas School of Business, University of California, Berkeley, CA. Course management of large undergraduate classes up to 720 students with multiple Teaching Assistants and team faculty; curriculum development; manage Internet sites for classes; textbook development and selection. Developed MBA Marketing elective in Pricing Strategy and led undergraduate Travel Study to People's Republic of China (2001) and Asia

(2002,4,5).

2004 Guest Lecturer, Royal Education, Ho Chi Minh City and Ha Noi, Viet Nam

2001-2 Lecturer in Marketing, Stanford University, Palo Alto, CA.

Core marketing class for the Sloan Masters Program.

1998-2010 Lecturer in Marketing, Santa Clara University, Santa Clara, CA.

MBA core and elective classes, undergraduate core marketing.

1998 Summer Lecturer in Management, University of San Francisco, CA

1998 Guest faculty, Technical University of Budapest, Hungary

1991-1995 Consultant, Marketing Strategy, Raleigh, NC. Independent and collaborative projects

in retail, banking and not-for-profit environments involving strategic planning,

marketing and cost accounting.

1990 Summer Assistant to the MBA Program Director, University of North Carolina at Chapel Hill,

Graduate School of Business. Enrollment management, analysis and program

design.

1975-1989 Practice of clinical psychology, Denver, CO and Raleigh, NC Evaluation and

treatment; fitness for duty and forensic testimony.

1971-1975 Teaching and Research Assistant, Brown University, Providence, RI

Laboratory research and publication in cognitive psychology.

SKILLS Curriculum design, technical writing and editing, basic knowledge of web site

management, expert in MS-Office applications.

INTERESTS Opera, English church music, Victorian novels, writing, contributing Amazon.com

reviews, editing Wikipedia articles, international travel and long distance swimming.