

Discussion of “Foregone Consumption and Return-Chasing Investments”

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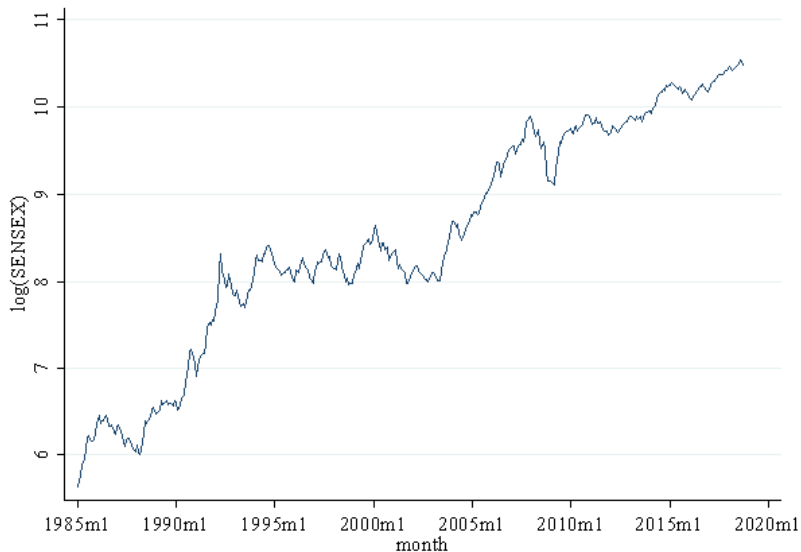
Main Question: How households consumption and saving is affected by stock returns?

- Wealth effect: to the extent that there is any wealth effect, higher stock wealth increases household consumption.
- Expectation channel: the decision of saving/consumption is also function of expected return.

$$u'(c_t) = \beta E_t \left[\tilde{R}_{t+1} u'(c_{t+1}) \right]$$

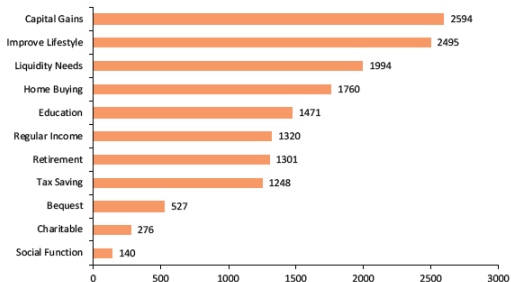
- If stock investment is the main margin of adjustment for the household and households have extrapolative expectations, then higher monthly returns can be associated with lower consumption.
- So whether higher stock returns is associated with lower consumption or higher consumption is function of:
 - Time horizon
 - Investors expectation

India Stock Market



Why Do Investors Invest in the Stock Market?

Figure 4.2: Why do Households Invest

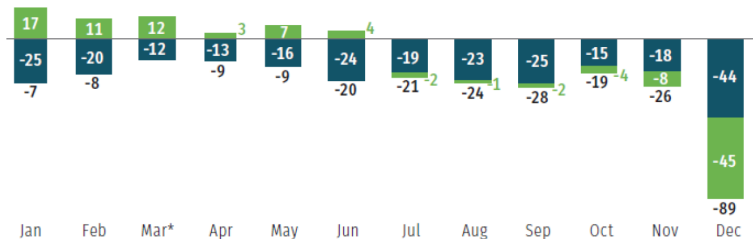


N = 5,356 (all urban investor, SIS 2015). Optional question answered by 5,313 investors.
Respondents could check multiple options.

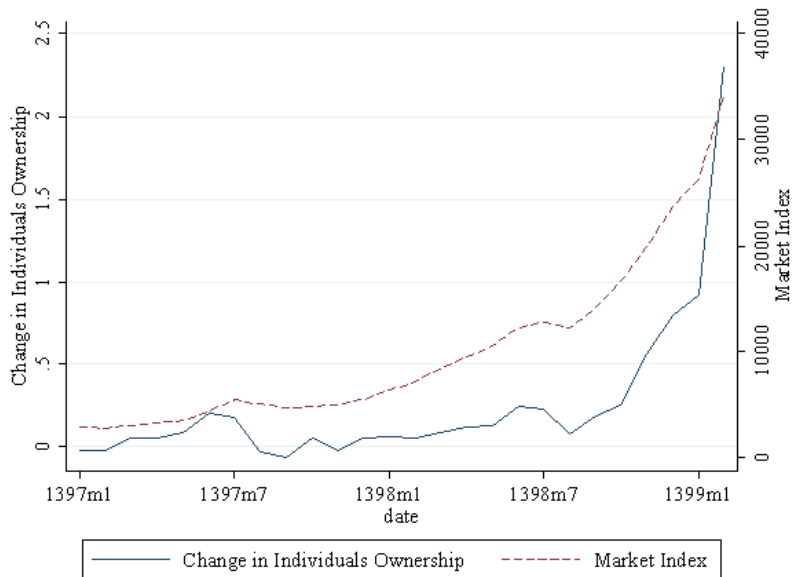
Related Pattern for Mutual Funds in the US

Net New Cash Flow to Equity Mutual Funds in 2018 Billions of dollars; monthly, 2018

- World equity mutual funds
- Domestic equity mutual funds



Similar Pattern in Iran

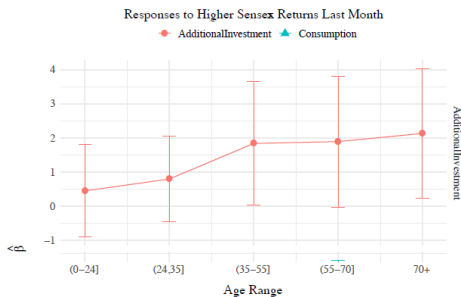


Comment 1: Better Use of Data and Better Identification

- Current specification is using variation in the aggregate market return.
 - There are 21 months in the data. half of them with positive return and the other half with negative returns.
 - This makes the usefulness of the very interesting detailed micro-level data very limited.
- A better specification:

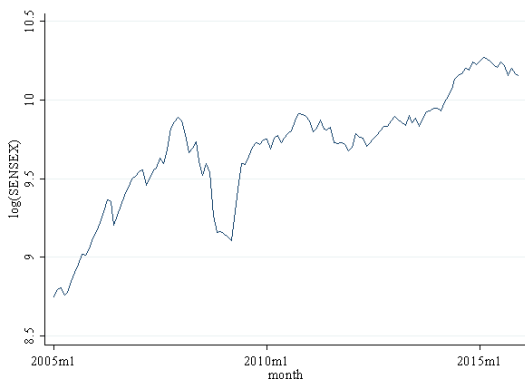
$$\Delta c_{it} = \beta_1 SW_{i,t-1} \times r_{t-1} + \beta_2 SW_{i,t} \times r_t + \phi_1 r_{t-1} + \phi_2 r_t + X_{it-1} \Gamma + \epsilon_{it}$$

Comment 2: Does Experience Affect Extrapolative Behavior?



- There are two episodes of extreme market returns: 1989-1992 , 2003-2006.
- Is being around in those years associated with more extrapolative behavior?

Comment 3: Try to Expand Time-Series



- Having a short time-series affects the power of tests significantly.
- There are significantly larger and more interesting movements in 2006-2010.

Comment 4: Negative vs. Positive Returns

- What is the rationale for differential response to negative shocks vs. positive shocks?
 - The patterns on flows from other countries suggest that flows are also sensitive to negative market returns.
 - My guess: it is mostly about the size of the movements rather than the direction.
 - Another reason for asking for a longer time series.